

PRESS RELEASE

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NORTH MILL CONTINUES TO EXPAND OPERATIONS WITH 14 NEW STAFF MEMBERS

APRIL 26, 2021, NORWALK, CT – North Mill Equipment Finance, LLC (“North Mill”), a leading, independent commercial lender in Norwalk, CT, continues its upward growth trajectory as 14 new employees are added to the company’s workforce. New team members represent several departments spanning the organization and include the following people in alphabetical order:

- Jeffrey Allen
- Robert Geary
- Anthony “AJ” Giertych
- Demostenes Gonzalez
- Karen Houser
- Kathryn LeConey
- Jessica Link
- Naushin Mehdi
- Michael P. Morris
- Yafreisi Olivo-Arredondo
- Trevor Smith
- Denise Steinberger
- Mitchell Tobak
- James Weyand

Two senior leaders in newly created roles, Michael P. Morris and Denise Steinberger, join the roster. Ms. Steinberger accepted the role as Vice President, Western Region while Mr. Morris joined as Vice President, National Accounts.

Ms. Steinberger will report to North Mill’s President and will help establish and grow a west coast operations team to better serve customers in the Pacific Coast time zone. She brings with her more than 20 years of sales and operations experience in the financing space. Before joining the organization, she was Vice President of Operations at Partners Capital Group where she managed all credit and funding processes. Additionally, she spent 13 years with Great Western Leasing and Sales as a Director of Lease and Rental Operations.

Reporting to the company’s Chief Marketing Officer, Mr. Morris will have direct responsibility for growing the company’s base of brokers. He will implement creative financing arrangements to deepen new and existing referral source relationships and offer ways to boost volume across the board. Prior to joining North Mill, Mr. Morris was National Sales Manager, Diversified Vendor Markets for LEAF

Commercial Capital Corporation. Additionally, he spent a decade with Marlin Capital Solutions in various senior business development roles.

Mitchell Tobak joined North Mill as AVP, Corporate Development, reporting to the company's CFO. In his role, he will support the analytics and capital markets functions. Prior to joining North Mill, he supervised capital markets and asset management operations for a commercial aviation asset manager.

North Mill's AVP of Operations has added four new employees to the operations side of the business. Jeffrey Allen joins the company as an Asset Management Associate where he will remarket North Mill's equipment and research new segments for specialty equipment. Kathryn LeConey joins the team as Manager, Asset Management and will streamline operations and improve departmental efficiency for the team's Recovery and Remarketing departments. Previously, she was with Marlin Capital in various business development roles. Karen Houser joins North Mill as Insurance Administrator where she will concentrate on ways to improve the company's entire insurance function. Yafreisi Olivo-Arredondo joined the Operations team reporting to the company's Manager of Insurance. She will be responsible for administering the company's insurance claims and overseeing the collateral protection insurance process.

North Mill's Information Technology department has added four new employees to the team, all of whom will report to the company's Chief Information Officer. Robert Geary joins as Program Manager where he will oversee the IT project portfolio and project manage all IT-related initiatives. Demostenes Gonzalez comes aboard as Data Base Administrator where he will manage all databases and engineer North Mill's Enterprise Data Warehouse. AJ Giertych, North Mill's new Sr. Software Developer, will be the primary architect and application developer for IT development initiatives. As North Mill's new Sr. Systems Administrator, Trevor Smith will administer the company's cloud-based data center and manage the enterprise network infrastructure.

Jessica Link joins North Mill as Contract Administrator reporting to the company's VP of Contract Administration. She will manage the documentation process from beginning to end, concentrating on ways to improve all processes associated with the funding of transactions. Previously, she was with Hitachi Capital America Corp in various credit-related roles. Naushin Mehdi comes aboard as Credit Analyst reporting to North Mill's Sr. Vice President, Credit. As a generalist, she will analyze risk and price transactions according to North Mill's credit policies. Before joining North Mill, she held a similar role with Marlin Business Services Corp.

James Weyand joins North Mill as an Account Manager reporting to the company's VP of Customer Relations. As a key member of the team, he will work with management to continually develop and deploy processes that improve the overall service to the hundreds of third-party referral agents with whom North Mill partners. He joins North Mill from Marlin Capital Solutions where he held a sales role.

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