



NMEF LENDER REFERENCE FORM

**PLEASE PROVIDE THIS FORM TO YOUR REFERENCE TO COMPLETE.
IT SHOULD NOT BE FILLED OUT BY YOU, THE BROKER APPLICANT.**

To the Person Completing this Form:

Your business associate has applied to work with NMEF as an equipment finance referral partner. As part of our internal review process, we request that the applicant provide us with a reference from another financial institution with whom the brokerage works. If you have any questions, please contact Don Cosenza, Chief Marketing Officer, NMEF at dcosenza@nmeff.com. Thank you for taking the time to complete the document.

Please email the completed form to:

Lauren Bria, Marketing Associate, NMEF at lbria@nmeff.com

ABOUT THE REFERENCE (LENDER)

Today's Date: _____

Name of Your Firm: _____

Your Name: _____

Title: _____

Type of Business: _____

ABOUT THE BROKERAGE

Brokerage Name: _____

Your Contact at the Firm: _____

Length of Relationship (months or years): _____

Type of Relationship (e.g., equipment finance, working capital, SBA, real estate, etc.) _____

Credit Quality of All Transactions Submitted (Approximate % by Credit Category):

% A credit _____ % B credit _____ % C credit _____ % D credit _____

Average Deal Size: _____

Performance Indicators (Approximate):

% of Deals Approved _____ % of Deals Closed _____ Growth Rate % Y/Y: _____

Additional Comments: _____
